



DSHA and FHLBank of Pittsburgh May 22, 2025

Home 4 Good

A partnership between FHLBank Pittsburgh and DSHA



Delaware Continuum of Care

Community-based collaborative working to address homelessness in Delaware



Ending Homelessness in Delaware

Our Action Plan



Delaware Continuum of Care

2017





At-A-Glance

What programs/activities are supported?

- Programs that support initiatives that lead to stable housing for households that are homeless or at imminent risk of becoming homeless.
 - *Rapid Re-Housing programs*
 - *Homelessness Diversion programs*
 - *Homelessness Prevention programs*
 - *Re-Entry programs*
 - *Programs with innovative solutions in addressing homelessness*





Home4Good Funding

DSHA and FHLBank Pittsburgh have contributed a combined total of **\$1.45 million:**

- \$575,000 from DSHA
- \$875,000 from FHLBank Pittsburgh





Established Set-Asides

- Rapid Re-Housing \$375,000
- Homelessness Diversion \$200,000
- Homelessness Prevention \$300,000
- Re-Entry \$200,000
- Innovation \$375,000





Funding Limits

- To encourage more Home4Good applicants, there is no limit in the amount of the funding requests;
- However, approved funding amounts may be different than the funding request depending on total number of applications approved, and an applicant's past performance history.
- FHLB and DSHA reserve the right to redistribute the allocations so that the total amount of awards will not exceed \$1,450,000.





Rapid Re-Housing (RRH)

- Programs that assist households that meet the definition of “literally homeless” to solve the challenges of obtaining permanent housing in a rapid manner.
- Households are referred to RRH provider agencies by Delaware’s Centralized Intake System or by third-party agency.





Who may apply?

- 501(c)(3) nonprofit organizations **currently** operating Rapid Re-Housing programs with the assistance of Home4Good grant funding or other funding sources
- **Minimum Requirements**
- Two-year grant term
- Program must be distinct and separate
- **Dollar-for-dollar match** of *Home4Good request amount*
- Applicants are required to report in CMIS on households served





- At least one full-time case manager dedicated to a RRH program

What can funding be used for?

- Up to **30%** for **program delivery**
 - *Case management salaries/benefits associated with assisting Home4Good clients only*
- Up to **10%** for **program administration**
 - *Administrative salaries and indirect costs (rent, utilities, insurance, etc.)*





- At least **60%** for **direct-client assistance**
 - *Rental (rent subsidy and arrearages)*
 - *Financial (utility arrearages and deposits, and security deposits)*
 - *There is no maximum limit on assistance provided per household.*
 - *Rapid Re-Housing Clients must be at **50% AMI or below***





Rapid Re-Housing Program Requirements

- 3rd Party Referral
- Homelessness Certification
- Annual Income Evaluation
- Payments must be made directly to landlords and utility companies. Payments to clients are not reimbursable.
- Assistance up to 24-month period
- Document monthly contact with clients



Homelessness Diversion

- Programs that prevent homelessness for people seeking shelter by:
 - *Helping identify immediate alternate housing arrangements*
 - *Connecting services/financial assistance to help them remain in permanent housing*
- Programs that target households as they are seeking shelter – at the “*front door*” of the shelter system.





Who may apply?

- 501(c)(3) nonprofit organizations currently operating **Homeless Diversion** programs with the assistance of Home4Good grant funding or other funding sources.
- **Minimum Requirements**
- One-year grant term
- Program must be distinct and separate
- **Dollar-for-dollar match** of Home4Good request amount
- Applicants are required to report in CMIS on households served





What can funding be used for?

- Up to **30%** for **program delivery**
 - *Case management salaries/benefits associated with assisting Home4Good clients*
- Up to **10%** for **program administration**
 - *Administrative salaries and indirect costs (rent, utilities, insurance, etc.)*





- At least **60%** for **direct-client assistance**.
 - *Rental (rent subsidy and arrearages)*
 - *Financial (utility arrearages and deposits, and security deposits)*
 - *There is no maximum limit on assistance provided per household.*
 - *Diversion clients must be at **80% AMI or below***





Homelessness Diversion Program Requirements

- Homelessness Certification or Self-Certification
- Does not require a referral from Centralized Intake or DSHA. Programs have deciding ability to assist potential clients.
- Documentation that the client will stay in the rental
- Payments must be made directly to landlords and utility companies. Payments to clients are not reimbursable.
- Assistance up to a 3-month period
- Document monthly contact with clients



Homelessness Prevention

- Prevention Programs that assist households at imminent risk of losing housing by providing a One-time payment of rental assistance and/or utility assistance annually.
 - Eligible to households in danger of eviction.
 - Designed to stabilize households in their existing homes.





Who may apply?

- 501(c)(3) nonprofit organizations currently operating **Homeless Prevention** programs with the assistance of Home4Good grant funding or other funding sources.
- **Minimum Requirements**
- One-year grant term
- Program must be distinct and separate
- ***Dollar-for-dollar match** of Home4Good request amount.*
- Applicants are required to report in CMIS on households served





What can funding be used for?

- Up to 25% for **program administration**
 - *Administrative salaries and indirect costs (rent, utilities, insurance, etc.)*
- Up to 75% for **direct-client assistance**
 - *Rental and Financial (rental and utility arrearages, and utility and security deposits)*
 - *There is no maximum limit on assistance provided per household.*
 - *Prevention clients may not exceed **80% AMI***





Homelessness Prevention Program Requirements

- Homelessness Certification
- Income Documentation is required
- Documentation of arrears required
- Does not require a referral from Centralized Intake or DSHA. Programs have deciding ability to assist potential clients.
- Mortgage related expenses are not eligible
- Payments must be made directly to landlords and utility companies. Payments to clients are not reimbursable.
- **One-time** payment of rental assistance or utility assistance directly related to the prevention of homelessness to eligible households that are in danger of eviction.



Re-Entry

- Re-Entry assists individuals who are exiting incarceration by connecting them with services, rental and financial assistance, and help them return to permanent housing.
 - Eligible to individuals exiting correctional facilities
 - Identify immediate housing arrangements





Re-Entry Assistance

Who may apply?

- 501(c)(3) nonprofit organizations currently operating **Homeless Re-Entry** programs with the assistance of Home4Good grant funding or other funding sources.





Minimum Requirements

- One-year grant term
- Program must be distinct and separate
- **Dollar-for-dollar match** of Home4Good request amount.
- One full-time case manager dedicated to Diversion/Prevention program
- Applicants are required to report in CMIS on households served





Re-Entry Assistance

What can funding be used for?

- Up to **25%** for **program administration**
 - *Administrative salaries and indirect costs (rent, utilities, insurance, etc.)*
- Up to **75%** for **direct-client assistance**
 - *Rental and Financial (rental and utility arrearages, and utility and security deposits)*
 - *There is no maximum limit on assistance provided per household.*
 - *Re-Entry clients may not exceed **80% AMI***





Re-Entry Program Requirements

- Homelessness Certification or Self-certification of homelessness
- Does not require a referral from Centralized Intake or DSHA. Programs have deciding ability to assist potential clients.
- Documentation of release or discharge from incarceration
- Payments must be made directly to landlords and utility companies. Payments to clients are not reimbursable.
- Assistance up to a 6-month period
- Document monthly contact with clients



Innovation

Programs that provide innovative solutions in addressing homelessness by making the delivery of services more efficient or effective, specifically:

- Street Outreach,
- Shelter Connect (new), and
- HIV/AIDS Strategy Assistance.





Street Outreach

- Services that target households living unsheltered, meaning those who qualify under the definition of Homelessness. Emergency services for eligible program participants are provided on the street or in parks, abandoned buildings, bus stations, campgrounds, and in other such settings where people living unsheltered are staying.





Who may apply?

- 501(c)(3) nonprofit experienced with administering state and/or federal sources that provide street outreach services and crisis intervention for the immediate needs of the homeless in unsheltered locations.

Minimum Requirements

- One-year grant term
- Program must be distinct and separate
- **Dollar for dollar match** of Home4Good request amount.
- A clear plan for implementing program
 - *Process, strategy, timeline, standards, targeted geographic area and population*





Shelter Connect

- Services that connect households experiencing unsheltered homelessness to emergency shelter resources, while providing case management and supportive pathways that lead to housing stability. The Shelter Connect Program aims to streamline the process of accessing shelter services.
- The Emergency Shelter and Street Outreach provider will collaborate to provide guidance and assistance with referrals, as well as coordinated services.





- The goals of Shelter Connect are to:
 - Increase shelter bed utilization,
 - Improve client stability and self-sufficiency,
 - Reduce barriers to homelessness, and
 - Foster collaboration among local organizations and service providers to ensure a comprehensive approach in addressing homelessness.





Who may apply?

- 501(c)(3) nonprofit organizations experienced with administering state and/or federal sources that provide emergency shelter, essential social services, case management, and crisis intervention to address the immediate needs of the homeless Statewide, with a preference in Kent and Sussex Counties.

Minimum Requirements

- One-year grant term
- Program must be distinct and separate
- **Dollar-for-dollar match** of Home4Good request amount.
- A clear plan for implementing program
 - *Process, strategy, timeline, standards, targeted geographic area and population*





- Ability to demonstrate outcomes
 - Client results
 - Use of funds
 - Current and new partnerships
 - Populations, programs and provider agencies, and geographic area served

What can funding be used for?

- Up to **100%** for program-related salaries and/or shelter operation costs
 - *Clients may not exceed **80% AMI***





HIV/AIDS Strategy Assistance

- Services that target individuals and families who are medically diagnosed with HIV/AIDS and have an income at or below 80 percent of the area median income.
- Activities include coordinating and delivering support services alongside eliminating housing barriers.





Who may apply?

- 501(c)(3) nonprofit organizations experienced with administering state and/or federal sources that provide case management and coordination of services to low-income individuals and families living with HIV/AIDS.

Minimum Requirements

- One-year grant term
- Program must be distinct and separate
- **Dollar for dollar match** of Home4Good request amount.
- A clear plan for implementing program
 - *Process, strategy, timeline, standards, targeted geographic area and population*





- Ability to demonstrate outcomes
 - Client results
 - Use of funds
 - Current and new partnerships
 - Populations, programs and provider agencies, and geographic area served

What can funding be used for?

- Up to **100%** for **program-related salaries**
- May choose to use up to **10%** for **indirect program costs**
 - Rent, insurance, postage, etc.





Technical Assistance Meetings

Who is required to schedule a TA meeting?

- All Innovation applicants **not** previously funded by H4G
- NEW Rapid Re-Housing, Diversion, Prevention, Re-Entry applicants **not** previously funded by H4G
- **Virtual Technical Assistance Day**
May 28 & 29, 2025

- **To schedule a meeting, please contact:**
Janell Stanton, Community Development Manager
Phone: 302-739-0219
Email: janell.stanton@delaware.gov





Easy to Complete Application



Grant Application

1. Funding Request

Funding Set-Aside:

☐ RRH ☐ Diversion ☐ Prevention ☐ Innovation

Amount of Request:

Select One

2. Applicant/Organization Information

*This section of the application requires specific support documentation in the form of an exhibit. Please refer to section #15, Required Exhibits, **Exhibit A** of this application for specific requirements.*

Organization Name:

Website URL:

Organization Type:

Federal Tax ID #:

Street Address:

Mailing Address:

Contact Name:

Contact Telephone:

Contact Email:

Applications due July 15, 2025, by 4:00 p.m.





Application Exhibits

- A. Organization Information
- B. Organizational Financial/Staffing Capacity
- C. Related Experience
- D. Partnerships, Collaboration and Coordination
- E. Demonstrated Need
- F. Program Description
- G. Program Budget/Sources and Uses
- H. Program Outcomes and Performance Measurements





FHLBank Member Role

- Home4Good applications must be supported by an FHLBank Pittsburgh member financial institution to qualify for funding.
- FHLBank Pittsburgh will coordinate and collect member co-applicant forms on behalf of applicants.
- Applicants have no responsibilities to reach out to FHLBank members unless otherwise requested.

– *Disbursements and monitoring will be completed by DSHA.*





Review, Scoring and Ranking

- Applications that do not meet minimum threshold or eligibility requirements will not be scored.
- Eligible applications are reviewed by a committee comprised of DSHA and FHLBank staff, and CoC representatives.
- Scoring Categories:
 - *Program Description (25 pts)*
 - *Organizational and Financial Capacity (25 pts)*
 - *Leveraging, Program Budget and Cost Effectiveness (20 pts)*
 - *Partnerships, Collaboration/Coordination (15 pts)*
 - *Program Outcomes/Performance Measurements (15 pts)*





Home4Good Timeline

- **May 22nd**
 - Virtual Stakeholders and FHLB Meeting
- **May 28th & 29th**
 - Technical Assistance Mandatory Meeting for new Applicants
- **July 15th**
 - Applications due by electronic submission by **4:00 p.m.** to DSHA_comdev@delaware.gov.
 - *Fillable Application*
 - *Application Exhibits*
- **September 18th**
 - Review Committee meets to review, score and rank applications.
- **December 2025**
 - DSHA and FHLBank to announce funding awards.





Please submit all comments and questions via e-mail to *Janell.Stanton@delaware.gov.*





DSHA Contact Information

Janell Stanton

Community Development Manager

Phone: 302-739-0219

Email: janell.stanton@delaware.gov

Alice Davis

Housing Development Administrator

Phone: 302-739-0268

Email: alice.davis@delaware.gov

**The Home4Good NOFA/Guidelines can be accessed at
<https://www.destatehousing.com/build/community-benefit/>**

Thank you for joining us today!

