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Delaware State Housing Authority

20 ANNUAL 21 REPORT

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# DSHA DOES MORE

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## **The DSHA Mission**

Our mission is to provide, and assist others to provide, quality affordable housing opportunities and appropriate supportive services to low- and moderate-income Delawareans.

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Please note some photos contained in this report were taken prior to March 2020. We encourage and promote safety during this time. Please practice social distancing and wear a face covering.

### LETTER FROM GOVERNOR & LT. GOVERNOR



Dear Friends,

The challenges brought on by the COVID-19 pandemic showed us clearly why affordable housing must continue to be a priority in Delaware. Even as many aspects of our lives were forced to adapt, the Delaware State Housing Authority (DSHA) and its partners are working as hard as ever to ensure that all Delawareans have access to safe and secure housing. DSHA's work to expand homeownership, provide rent and utility payment assistance, ensure access to high-quality affordable housing, and strengthen our neighborhoods became even more vital to improving the quality of life for everyone in our state.

Housing is crucial to two goals of our administration—supporting our families and strengthening our communities. Over the last two years, our homes served as places of refuge and comfort, virtual learning hubs, and offices. More than ever, our homes are where we celebrate our accomplishments and draw upon strength and support to face our challenges.

That is why Delaware continues to invest in developing affordable rental housing, prioritizing the Delaware Housing Assistance Program (DEHAP), increasing home ownership, and revitalizing our neighborhoods and downtowns. DSHA has taken the lead in many of these areas, working with partners at the local, state, and federal levels to leverage our resources.

One of the best opportunities we have is to continue this important work with the American Rescue Plan Act (ARPA), championed by Delaware leaders like President Joe Biden, Senators Tom Carper and Chris Coons, and Representative Lisa Blunt Rochester. ARPA has provided us with once in a generation funding to invest in affordable housing throughout our state.

We've already invested more that \$26 million in the REACH Riverside project to accelerate development of 350 affordable homes in the northeast Wilmington community in just two years. As we continue to work with DSHA, our federal partners, and other community stakeholders, we will be announcing ARPA funding for other affordable housing communities up and down the state.

This is all in addition to the continued efforts of DSHA to provide Delawareans with emergency

rental assistance, opportunities for homeownership, and outreach to homeless populations throughout our state. None of this work could be accomplished without the support and dedication of our partners across all levels of government, the private sector, the nonprofit community, and the dedicated staff at DSHA and other state agencies. We thank you for all your hard work during these challenging times and look forward to continuing to make Delaware a better place to live, work, and raise a family.

Sincerely,



John C. Canny

John C. Carney, Governor, State of Delaware



Bethany A. Hall-Long,

Lieutenant Governor, State of Delaware

### LETTER FROM THE DIRECTOR



I am delighted to share Delaware State Housing Authority (DSHA)'s 2021 Annual Report. This publication comes at a time of transition, both within the agency and the world around us.

We recognize and give gratitude to my predecessor, Anas Ben Addi, for his leadership over the past years. His legacy of service and commitment to the DSHA mission, in addition to the impact of his significant accomplishments, is one I'm looking forward to carrying on during my tenure.

2021 was a turning point for our housing in our state. From eviction moratoriums to surges in housing and construction cost to the continued COVID-19 pandemic, the importance of housing became evident across the nation.

Delaware was no exception. We heard the calls for quality, secure affordable housing so we rolled up our sleeves and went to work. By tapping into the agency's scrappy and industrious spirit, I am proud to say that the DSHA team rose to the occasion.

The Delaware Housing Assistance Program (DEHAP), which provides rental assistance for tenants and landlords who are facing financial hardship as a result of the pandemic, dispersed over \$28.8 million to over 5,000 households. These efforts led to less evictions and more peace of mind for Delawareans who were hit hard by the COVID-19 pandemic.

Delawareans seeking to purchase a home witnessed a wave of competition and higher than average cost than in the past. In addition to keeping our mortgage loans equitable, we utilized our down payment assistance and Preferred Plus Tax Credit program to aide 2,300 Delawareans on their journey to homeownership. This would not have been possible without Delaware's fantastic lenders, realtors, housing counselors, and nonprofit partners.

As we moved Delawareans into new homes, we developed, rehabilitated, and preserved housing units throughout the state. Our Affordable Rental Housing Program added close to 300 more affordable rental housing units to the state's inventory while the Downtown Development Districts program spurred 217 projects in 12 locally-controlled districts. It was truly a record-breaking year.

A critical part of our mission is to also provide supportive services and the DSHA team takes pride in implementing a holistic approach to housing in our state. Over the past years, individuals from vulnerable populations, such as people with disabilities, veterans, and families, have participated in our project-based and tenant-based programs at the state and federal level.

As you leaf through the following pages, you will more see examples of our successes, challenges, and moments of inspiration. This annual report is a testament to the resiliency of our state. Amid transition and urgency, we came together to make Delaware a state where citizens can live as well as thrive and prosper.

We thank the Carney Administration, members of the General Assembly, and our partners at all levels for their continued support of our efforts. Because of you, DSHA can look toward the future. There is so much potential to increase housing opportunities in Delaware, reinvigorate our towns, connect communities, and create a lasting impact on future generations. We hope you join us in these efforts in 2022.

Sincerely,



Eugene R. Young, Jr.

Director, Delaware State Housing Authority

### LETTER FROM THE COUNCIL ON HOUSING

The Delaware Council on Housing is composed of volunteers appointed by the Governor to advise the Delaware State Housing Authority, members of the General Assembly and the Governor on matters pertaining to affordable housing preservation and development. It is our particular duty to review and recommend approval or disapproval of allocations of loans and grants through the Housing Development Fund. In Fiscal Year 2021, we've continued to work to ensure that the HDF has been used to effectively address housing needs in the state, especially in this unprecedented time.

This year, the Council recommended approval of \$15.4 million in grants and loans which resulted in the creation or preservation of 1,433 units of affordable housing through the HDF. In addition to financing construction and rehabilitation activities, the HDF also helped families with homelessness prevention, homeownership counseling, and other critical services.

The health, economic and daily life impacts of the pandemic have been most severe for our most vulnerable neighbors, and disproportionately fallen on people of color and marginalized communities. Now more than ever, investments in housing are also investments in Delaware's families, people, and communities.

While much has been done, there is much work left to be done.

We are grateful for the willingness of government agencies and nonprofits to dive in to solve problems, dedicate resources, and get help out the door. We continue to be thankful for the Governor and General Assembly's recognition of the importance of housing and community development and dedicating resources to these issues.

We look forward to our continued work with Governor Carney, the legislature and DSHA in the coming years as we strive to improve housing opportunities for families in Delaware well into the future.

Sincerely,

Dianne W. Carcy

Dianne Casey, Chair

Council on Housing



#### MEMBERS OF THE COUNCIL ON HOUSING

Dianne Casey – Chair Doug Motley – Vice Chair Garrett L. Grier, III Connie S. Harrington Lillian Harrison Francis R. Julian Corrine M. Massey Donna G. Mitchell Amy Walls Vincent M. White Norma H. Zumsteg



### **DEHAP RENTAL ASSISTANCE**

#### **Responding To A Crisis**



Delaware was the first state to start a rental assistance program during the pandemic, originally funded by state and local funding and subsequently CARES Act funding. The DEHAP program has gone through a few iterations since its inception to better serve Delawareans in need of assistance. \$43.6 million in rental assistance has been distributed by DEHAP since the start of the pandemic to help Delaware renters remain in their homes and avoid eviction.

\$28.8 million in assistance has been paid or payment in process for 4,194 households since the DEHAP program relaunched in late March 2021 with Emergency Rental Assistance (ERA) funding. The average assistance per household is approximately \$7,800. Before the program relaunched with federal ERA funding, earlier versions of the program paid out \$14.8 million in rental assistance for 4,188 households.

DEHAP has received 12,658 applications. This number includes duplication, for example where a landlord and tenant both submit but the cases do not link automatically and households that submit multiple applications. DEHAP can pay future rent up to three months at a time and households may submit recertifications for additional rent every 3 months up to the program maximum of 15 months.

The time between application and payment is affected by many factors. Applications that are 1) complete and include all required documentation and 2) fully submitted by both the tenant and the landlord are able to be processed more quickly. If we have to follow up with the applicant repeatedly to get needed documents or repeatedly with the landlord for them to register and complete their side, that can extend the processing time. We have teams of close to 60 processors and are making process changes to expedite the application process. New applications are pulled for review based on two federally required priorities (households with income below 50% of Area Median Income and with a member who has been unemployed more than 90 days), plus priority if there is an active eviction filing. We also work closely with Justice of the Peace Court to prioritize applications with active Court cases.

The changes we have made at DSHA on staffing, systems management, and process have created positive change for our clients. Over the past few weeks, we have seen over \$2 million going out each week in rental assistance.

"The part you guys are playing in helping with the rent is like really, really important. People need it. Not just my family, there's thousands and thousands of families all over the world that need this help and support right now." Delaware tenant Andre Frontone said.

"I just want to say thank you to everybody who gets up every day and shows up to make it easier on people like me. I know there's a light at the end of the tunnel and we're on our way but until we get there, I appreciate you all."

### HOMEOWNERSHIP

#### Helping Delawareans Reach Their Dreams

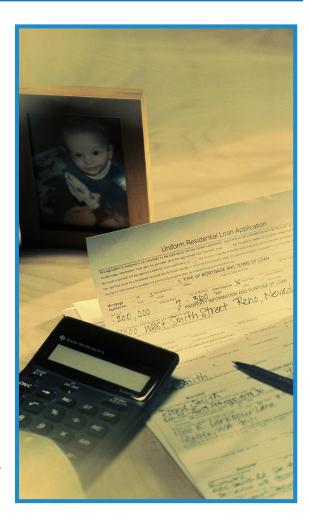


### **DSHA HOMEOWNERSHIP PARTNERS**

#### Supported By A Strong Team

Allied Mortgage Group, LLC Anniemac Home Mortgage Atlantic Home Loans, Inc. Caliber Funding Cardinal Financial Company CMG Mortgage, Inc. Cross Country Bank Draper and Kramer Mortgage **Embrace Home Loans** Equity Prime Mortgage, LLC **Evolve Bank & Trust** Fairway Independent Mtg Corp **Fulton Bank** Guaranteed Rate Inc Guild Mortgage Company Huntingdon Valley Bank **Keystone Funding Inc** 

Mclean Mortgage Meridian Bank Mortgage America Mortgage Network Inc Movement Mortgage Nations Lending Corp New American Funding Inc NFM lending / Main street Northpointe Bank NVR Mortgage Finance Inc Pike Creek Mortgage Primary Residential Mortgage Primelending Prosperity Home Mtg **Tidewater Mortgage Services** Trident Mortgage Company Wilmington Savings Fund Society



#### HUD-APPROVED HOUSING COUNSELING AGENCIES



#### CLARIFI

First State Community Action Agency Housing Opportunities of Northern Delaware, Inc. Interfaith Community Housing NCALL Research Neighborhood House, Inc. Telamon Corporation YWCA Delaware

### **DOWNTOWN DEVELOPMENT DISTRICTS**

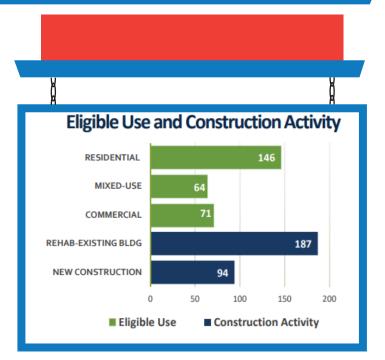
#### **Investing In Neighborhoods**

The achievements and projects of the Downtown Development District (DDD) program which was created to promote the revitalization of designated downtown areas. Since 2015, the program has been a catalyst for private investment turning distressed areas into vibrant community centers. In spite of the COVID-19 pandemic hits that were particularly hard on the many small unique businesses that anchor downtowns, the elements that make them the heart and soul of our communities are still in place.

Combined with the strong partnerships and powerful incentives, Fiscal Year 2021 has seen record activity with the completion of 60 projects. Numerous other projects are still underway and continued demand for the DDD rebate reinforce prior downtown successes. The Division of Small Business, Delaware State Housing Authority, and the Office of State Planning Coordination collaborate to bring training, online resources, marketing material and coaching to support Districts in attracting private investment and redevelopment. This complements local collaborations with public and private partners. We look forward to continuing these successful efforts that are revitalizing so many of Delaware's communities.

While the State, like the rest of the nation, is still recovering from impacts of a global pandemic, this past year has seen record activity as 5 Large and 55 Small Projects were completed receiving a total of \$2.5 million in state funds. In addition to the numerous projects already underway, \$10 million in state funds were reserved for 17 large projects and are expected to leverage \$250 million in private investment. Altogether, approximately \$12.6 million in DDD funds is leveraging \$270 million in private investment. The majority of all projects were residential creating a range of housing opportunities building a strong customer base for nearby businesses. The remaining projects were divided between mixed-use or commercial uses. Most projects were accomplished through rehabilitation of existing buildings often removing blight. In addition, several historic properties were renovated helping to preserve the character of downtowns. Rehabilitating mixed-use buildings are increasing the number and type of living options (typically in the above floors) while active first floor commercial and retail are key elements of successful downtowns.





### <u>2015</u>

Wilmington Dover Seaford

#### <u>2016</u>

Smyrna Harrington Milford Georgetown Laurel

#### <u>2019</u>

Clayton Delaware City Middletown New Castle

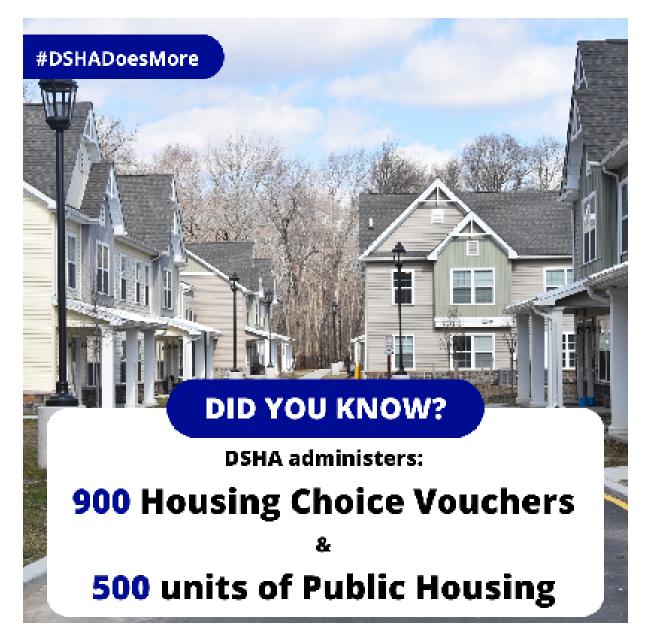
### **RENTAL HOUSING**

#### Meet Celia Joseph!

Ms. Joseph is a mom of 3 children and currently in her fifth year of our Moving to Work (MTW) program. While in the MTW program, Ms. Joseph obtained her Associate's Degree and gained employment as a Histologist! Ms. Joseph has also worked hard to save over \$33,000 in her Escrow Savings Account. Currently, she is planning on using that money to rent for another year while she works with NCALL on her homeownership goals.

We admire Ms. Joseph for her hardworking attitude and wish her more future success!





### **COMMUNITY DEVELOPMENT**

#### **Rebuilding Communities**



\$14.2 million state investment via the Strong Neighborhood Housing Fund has leveraged \$43.7 million in private investment.



59 Low-Income Housing Tax Credit units and 15 non-Low-Income units created.



Housing Development Fund and Affordable Housing Program \$15.9 million in investment will preserve or create 298 units of afforable housing.



Since 2015, 281 Downtown Development Districts projects have been completed in 8 districts.

#### **DSHA STAFF**

#### Supported By A Strong Team

**ERNEST ACKAH RACHEL ALFANO REBECCA ANDINO** TAHNIA ASHRAFI CHERYL AUSTIN AMY BALKE LESLIE BARKLEY ERNEST BAYNUM DOMINIQUE BLAKEY PEBBLES BLANCHARD JAMES BRAKEFIELD KENNETH BRISCOE JULIE BROWN KATHLEEN BROWN GAIL BROWN MICHELLE BURGESS **RENEE BUTLER** JEFFREY COLLINS PATRICIA CONLEY WILLIS COVERDALE ALICE DAVIS **ELANA DAVIS** CYNTHIA DEAKYNE DEBRA DOUGHTY JASMINE DUNN KIMBERLY EDWARDS **REBECCA ELIASON** DONNIE FANNIN DAWN FAVORS-JOPP LONNIE FIELD TIMOTHY FITZWATER **KAREN FLOWERS** ARLENE FORDHAM STEVEN FOXE LORI FRETZ ESTEFANY GARCIA ARAUJO JATOYA GARNETT STEVEN GHERKE

MARLENA GIBSON ESTEE GLEASNER CAREY GOLT **KEITH GRAHAM** STEPHANIE GRIFFIN DORIS HALL MARVA HAMMOND CALVIN HARMON ERIC HART LAWRENCE HAUG MABEL HAYES EVA HAYS DONNA HEIMALL KAREN HORTON **RENEE HUDSON** CHRISTOPHER HULSE SHELLY-ANN HUNTINGTON MARITZA IRIZARRY LAURIE JACOBS CHERIN JETER-BREEDY CYNTHIA KARNAI-CROSSAN SUSAN KNIGHT WILLIAM LAMAR DANIELLE LAMBERT EMILY LANTER MELINDA LEWIS ANGELIQUE LORD ANDREW LORENZ STACEY LURRY EUGENE MACKEY **DEVON MANNING BILLIE MANZO** DABBAH MAXIMORE LISA MCNATT ASHLEY MEIER **ROBERT MESSINEO** MARY MILES ANNETTE MILLER



DEBRA MILLER **RENEE MILLS** DAWN MOMOT DEMARSH MURCHISON NANCY NICHOLAS VANTRINA NOCK KATRICE OBIDIKE CAROL ORZECHOWSKI WALTER PASSWATERS TOMEKA PAYNE-WALTERS FRANCIS POWELL LATANYA PRATT RACHAEL PRESTON JONATHAN REVELS THEODORE ROBBINS TARA ROGERS **GEORGIA ROLL BRIAN ROSSELLO** TUNISHA ROYAL-SCOTT SHERRI RUSSELL MEHRAN SADIQ WILLIAM SALAMONE JACOB SCHNEIDER MATTHEW SHAW

**RITA SHERANKO** 

PAMELA SPENCER MICHELLE STATHAM JACK STUCKER **RACHELLE THORNTON** JOHN TILGHMAN DALLAS TINGLE SHARON TRUITT KARA VELEZ DAVID VOLPE TAMARA WANZER MEGAN WASHINGTON **RICHARD WATERS** JULIANNE WATKINS CHRISTOPHER WHALEY DEBORAH WHIDDEN ANTHONY WILLIAMS **ELIJAH WILSON BEVERLY YOUNG** EUGENE YOUNG, JR MELISSA ZIEGLER

### DSHA DOES MORE



Homeless Persons' Memorial Day



Habitat Wall Rasing



Habitat Ground Breaking



**Habitat Home Dedication** 



State Fair Table



Food Bank Distribution



#### DELAWARE STATE HOUSING AUTHORITY

18 THE GREEN DOVER, DE 19901

1-888-363-8808 www.destatehousing.com

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