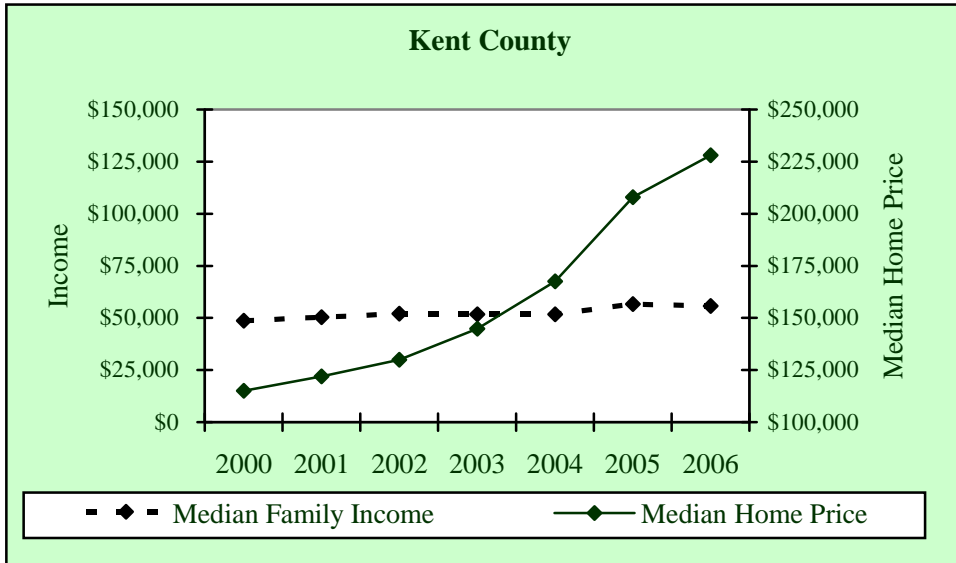
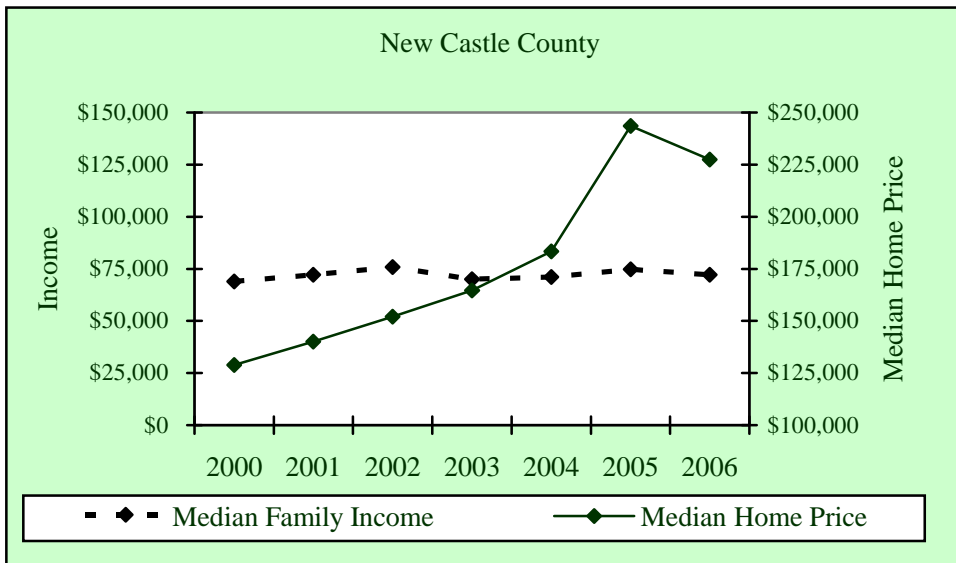


MEDIAN HOME PRICES AND MEDIAN FAMILY INCOME BY COUNTY 2000 – 2006

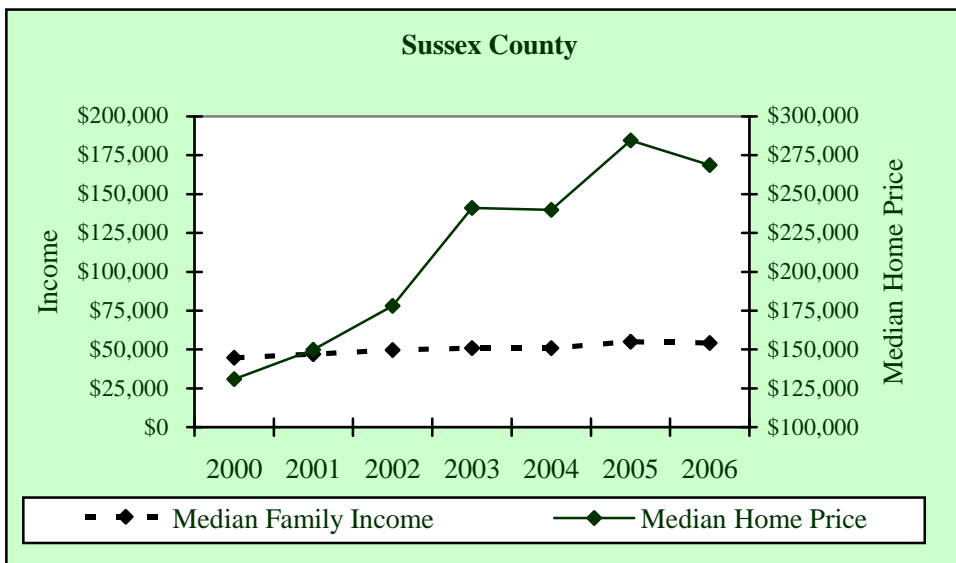


A community's housing affordability problems are exacerbated when housing costs increase faster than family incomes over time.

As these graphs demonstrated, this has been the case in all three Counties in Delaware for several years. While median family incomes have remained largely flat – just barely keeping pace with inflation – home prices have jumped by leaps and bounds.



Even the decreases in home prices resulting from the general market slowdown will not reverse the impact these years of double-digit appreciation have had on homeownership affordability for Delaware's working families.



Sources:
 U.S. Dept. of Housing
 and Urban Development,
 Sussex County
 Association of
 REALTORS®, Kent
 County Association of
 REALTORS®, New
 Castle County Board of
 REALTORS®